

**WHERE
BUSINESSES
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MANAGE EVERYTHING
FROM MONEY TO PEOPLE



Sage Sessions X3 (Enterprise Management)

Wednesday, September 4, 2019

Time	Rooms	Agenda Item
6:30 AM – 7:30 AM	Golf House Ballroom & Patio	Breakfast and golf tournament registration
7:00 AM – 7:00 PM	South Foyer	Main registration
7:30 AM – 8:30 AM	Spa Avania Lawn & Lobo Fitness Studio	Yoga or bootcamp* (choose one)
7:30 AM – 12:30 PM	Lakes & Dunes	18-hole golf tournament*
9:00 AM – 10:30 AM	Terrace Court	Open breakfast
10:30 AM – 1:00 PM	Vaquero G	Women in Leadership seminar* featuring attorney, trainer, and speaker Star Bobatoon
*Golf is the only option that cannot participate in the other morning activities. If someone does Yoga/Bootcamp they can also join the Women in Leadership Seminar		
1:00 PM – 2:30 PM	Arizona Ballroom I – IV + South Foyer	Lunch and Sage Product Showcase
2:30 PM – 3:30 PM	Arizona Ballroom VI – VIII	Opening keynote (Sage Product Showcase closed)
3:30 PM - 3:45 PM	Front South Foyer	Break (Sage Product Showcase closed)
3:45 PM – 5:00 PM	Arizona Ballroom VI – VIII	Opening keynote featuring Sage executives and IDC Analyst Mickey North Rizza (Sage Product Showcase closed)
5:00 PM – 6:30 PM	Arizona Ballroom I-IV + South Foyer + Desert Garden	Cocktail hour and Sage Product Showcase – Sponsored by Dimension Funding
6:30 PM – 9:00 PM	Lawn Court	Welcome dinner reception – Sponsored by NexTec

Thursday, September 5, 2019

Time	Rooms	Agenda Item
6:30 AM – 7:30 AM	Spa Avania Lawn & Lobo Fitness Studio	Yoga or bootcamp (choose one)
7:30 AM – 9:00 AM	Arizona Ballroom I-IV + South Foyer+ Desert Garden	Breakfast and Sage Product Showcase
9:00 AM – 10:30 AM	Arizona Ballroom VI – VII	Keynote featuring Sage X3 product experts and world-champion adventure racer Robyn Benincasa (Sage Product Showcase closed)
10:30 AM – 10:45 AM	Arizona Ballroom I-IV + South Foyer+ Desert Garden	Break and Sage Product Showcase

Thursday, September 5, 2019

Time	Rooms	Agenda Item
10:45 AM – 11:30 AM		
Executive Leadership Track	Vaquero F	Preparing your business for the next wave of disruption: Talking trends and digital transformation strategies and preparing your business for the next wave.
Industry Track	Vaquero A	Supporting project-based businesses: The introduction of new value-added services and the adoption of "servitization" is changing the way traditional businesses operate. The demand for services is also growing within many industries and sectors. Learn about the potential of the Project Management (PJM) module and how this can support your journey. CPE credit eligible.
Partner Track	Vaquero B	New vision, new opportunities V12 - Partner Version: Sage X3 (Enterprise Management) - Version 12 delivers a set of new and exciting capabilities to address customer requirements and market challenges. During this session, our Product Marketing Managers will demonstrate how Sage X3 brings more value to customers through user experience, technology and functional enhancements. CPE credit eligible.
Sage Product Track	Vaquero C	New version, new opportunities - Introduction to V12: Sage X3 (Enterprise Management) - Version 12 delivers a set of new and exciting capabilities to address customer requirements and market challenges. See how Sage X3 brings more value to customers through user experience, technology and functional enhancements. CPE credit eligible.
Sponsor Track Presented by Avalara	Vaquero E	The changing tax landscape for selling out of state: In South Dakota v. Wayfair, Inc., the Supreme Court ruled in favor of South Dakota, granting the state authority to impose sales tax obligations on out-of-state transactions. Afterwards, other states started changing their laws, too. What does that mean for remote sellers? Come hear our panel of experts discuss the changes. Presented by Avalara.
11:45 AM – 12:30 PM		
Executive Leadership Track	Vaquero F	Risk management & Sage X3 (Enterprise Management): Product, regulatory compliance (SOX, GDPR, etc) and market risks abound; learn how your ERP can help manage the risks to your business
Industry Track	Vaquero A	Supporting distribution processes within Sage X3 (Enterprise Management): During this session we will explore the deep distribution capabilities within Sage X3 and demonstrate how you can improve the collection and use of data across your supply chain. CPE credit eligible.
Partner Track	Vaquero B	Sage X3 (Enterprise Management) cloud offerings and services: The cloud is no longer an option and delivering robust cloud solutions is vital in today's market. Attend this session and learn how Sage X3 offers a variety of deployment options to meet customer requirements that vary by industry, organization structure and many other factors. Discover how to move to a recurring revenue business model and propose the best cloud service and deployment options to your customers. CPE credit eligible.
Sage Product Track	Vaquero C	Modernizing Sage X3 (Enterprise Management) - Bringing powerful open source technologies to the business management software market: Disruption in the market, innovations to the way products are built and how services are consumed has seen the rise of new technologies that deliver efficiency and significant improvements to customer experiences. During this session we will demonstrate how Sage X3 is delivering cutting-edge open source technologies, world-class user experiences, performance, and tools and what it means for your business. CPE credit eligible.
Sponsor Track Presented by Altec	Vaquero E	AP automation & beyond: Gain control of your data with DocLink: No department is more strangled by data than AP. Stop the chaos – spend less time managing paper and gain efficiency, visibility, and control by automating everything from POs to payments and beyond. Learn how DocLink for Sage X3 can streamline your AP processes, as well as any process throughout your organization. Presented by Altec.
12:30 PM – 1:30 PM	Arizona Ballroom I-IV + South Foyer + Desert Garden	Lunch and Sage Product Showcase
1:45 PM – 2:30 PM		
Executive Leadership Track	Vaquero F	Executive product panel: Join senior product leaders for a glimpse into some of the key focus areas for Sage X3 (Enterprise Management).
Industry Track	Vaquero A	Continuous improvement with Sage X3 (Enterprise Management): Continuous Improvement with Sage X3: The new Non-Conformance capabilities allow you to implement continuous improvement programs by identifying issues, adjusting and then following up on previously identified issues. CPE credit eligible.
Partner Track	Vaquero B	A partner's guide to Sage X3 (Enterprise Management) - V12 resources: Leave this year's conference with an overview of key resources to jump start your Sage X3 V12 engagement. We'll review recommended eLearning paths, partner enablement resources, sales tools and key marketing enablers. CPE credit eligible.

Thursday, September 5, 2019

Time	Rooms	Agenda Item
1:45 PM – 2:30 PM continued		
Sage Product Track	Vaquero C	Developing and maintaining upgrade safe customizations: Learn from a Sage expert how to leverage the Sage platform to build and deploy upgrade safe customizations. CPE credit eligible.
Sponsor Track Presented by QBuild	Vaquero E	Cut engineering costs with CADLink: Data flow from engineering to Sage X3 is often the bottleneck to production. CADLink is designed to tightly connect your engineering bill of materials data to Sage X3. Learn how to create and update items/BOMs in Sage X3, directly from CAD! Presented by QBuild.
Time	Rooms	Agenda Item
2:45 PM – 3:30 PM		
Executive Leadership Track	Vaquero F	Understanding the cloud and determining what the right strategy is: The cloud is here and delivering robust cloud solutions is vital in today's market. Attend this session and learn how Sage X3 is giving customers a variety of deployment options to meet business requirements that may vary by industry, organization structure and many other factors.
Industry Track	Vaquero A	Supporting manufacturing businesses with Sage X3: During this session we will explore the rich capabilities within the Sage X3 manufacturing modules and highlight enhancements in the product allowing you to maximize your return on investment and drive business value. CPE credit eligible.
Partner Track	Vaquero B	Improving the integration and developer experience of Sage X3 (Enterprise Management): How do you deliver end-to-end capabilities to your customers with Sage X3 at the center of the organization? Best of breed solutions can provide powerful time saving efficiencies and improvements, however, integration between solutions is key to delivering a seamless business management experience as well as expanding core ERP capabilities. With simple and efficient APIs your imagination has no limit - build the perfect solution through our developer tools, engage with the Sage ecosystem or expand the application with your own IP. Discover how the new Sage X3 API framework is changing how to integrate solutions and provide users with the end-to-end experience customers crave. CPE credit eligible.
Sage Product Track	Vaquero C	Checking the health of your Sage X3 (Enterprise Management): You've been running Sage X3 for a while, now what? This session will explore how to leverage the Sage ecosystem to help you review your use of Sage X3 and help you find opportunities to improve your usage of, and value from Sage X3. CPE credit eligible.
Sponsor Track Presented by Prophix	Vaquero E	Preparing for the future of finance: The business world moves fast, and the finance leaders of tomorrow are embracing the constant evolution. To meet the needs of modern businesses, many finance professionals are leveraging Corporate Performance Management (CPM) software to automate essential financial processes, freeing up valuable time to focus on more strategic analysis. Presented by Prophix.
3:45 PM – 4:30 PM		
Executive Leadership Track	Vaquero F	The business of tech speak: Business expectations are changing, compliance and regulatory requirements are becoming more complex and accelerated technology adoption is changing how businesses compete. Join this session to learn how Sage is changing the way software is delivered into the market and what we are doing to ensure that Sage X3 (Enterprise Management) not only remains relevant but also shifts the boundaries of what is possible.
Industry Track	Vaquero A	Accounting best practices with Sage X3 (Enterprise Management): Accounting best practices with Sage X3: How can Sage X3 help you improve your financial operations through advanced banking functions, importing of payments and statements and enhanced traceability. CPE credit eligible.
Partner Track	Vaquero B	The new design language system: Everyone wants ERP solutions with great capabilities, and most of us are also looking for user friendly and exciting business management solutions. Whether you are a casual user or in the application daily, you expect an easy to use and intuitive experience. During this session we will demonstrate the new experience design through the Sage Design Language System, share plans on the user experience and highlight key improvements delivered in Sage X3 (Enterprise Management), V12. CPE credit eligible.
Sage Product Track	Vaquero C	APIs: Improving the integration and developer experience for Sage X3 (Enterprise Management): How do you deliver end-to-end capabilities to your stakeholders with Sage X3 at the center of the organization? Best of breed solutions can provide powerful time saving efficiencies and improvements, however, integration between solutions is key to delivering a seamless business management experience as well as expanding core ERP capabilities. With simple and efficient APIs your imagination has no limit - build the perfect solution through our developer tools, engage with the Sage ecosystem or expand the application with your own IP. Discover how the new Sage X3 API framework is changing how to integrate solutions and provide the end-to-end experience and value businesses require. CPE credit eligible.

Thursday, September 5, 2019

Time	Rooms	Agenda Item
3:45 PM – 4:30 PM continued		
Sage Product Track	Vaquero E	How Sage X3 supports your customer growth with performance and scalability services, tools, tips, and techniques: Your business is growing! That's great, but your customers are facing challenges with larger data volumes, a growing number of users and sites, plus the need to keep years of historical data in their databases. All these factors and more could deteriorate performance, increase maintenance windows and complexity, as well as impacting critical business tasks. Join our Sage X3 product experts who will cover multi-site deployments and services, tools, tips, and techniques such as STREAM methodology, data management, and benchmarking that will keep your Sage X3 system running like a finely-tuned sports car.
4:30 PM – 5:30 PM	Arizona Ballroom I- IV + South Foyer + Desert Garden	Closing reception in the Sage Product Showcase

*Agenda is subject to change

Content Tracks

Overcome your business's greatest pain points with our 5 content tracks, revealing compelling insights that will empower your future success:

- **Sage Product** – Engage in deeper product training, discovering tips and tricks to make Sage X3 (Enterprise Management) work for you, learning to perform key tasks faster and confidently to create greater business efficiencies and automation.
- **Industry** – Business experts share strategies to overcome your greatest challenges, like reducing costs, business growth, using data for better decision making, and managing strategic projects.
- **Executive Leadership** – Immerse yourself in the Sage product portfolio, realize how Sage strategy aligns to their success, and learn how to take better control of the entire business.
- **Partner** – Discover the future of Sage technology, explore the complete capabilities of Sage X3 (Enterprise Management) Version 12, get the latest on channel trends, and learn strategies to better support your clients.
- **Sponsor** – Enhance the value of Sage X3 (Enterprise Management) and the Sage product portfolio with complementary apps and cloud integrations from Sage ISV partners.

Breakout sessions in the Sage Product, Industry, and Partner tracks are CPE credit eligible. There are 5 credit hours available.

Our [journey PDFs](#) highlight how you could spend your days at Sage Sessions X3 (Enterprise Management). [Check them out.](#)

Breakout session sign up is now available. [Login](#) to your account to begin.